

Message Text

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ACTION EB-06

INFO OCT-01 AF-04 EUR-08 NEA-06 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-05 NSAE-00 RSC-01 FAA-00

L-01 DRC-01 /035 W

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R 111535Z OCT 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 6397

INFO AMEMBASSY ABIDJAN

AMEMBASSY BRUSSELS

AMCONSULATE CASABLANCA

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CASABLANCA FOR RCAA

BRUSSELS FOR FAA REP

E.O. 11652: N/A

TAGS: EAIR, NI

SUBJECT: CIVAIR: PANAM'S FOURTH FREQUENCY AND BLOCKED-SEAT
ARRANGEMENT WITH NIGERIA AIRWAYS

REF: (A) LAGOS 9422; (B) BLODGETT MEMO TO FILES, OCT. 8, 1974

1. CONTRARY TO REF (A), IT APPEARS NEGOTIATIONS FOR PANAM'S
PROPOSED BLOCKED-SEAT ARRANGEMENT WITH NIGERIAN AIRWAYS (WT) STILL
IN STATE OF FLUX. LOCAL PANAM REP PETER LEGRO REPORTS WT
CHAIRMAN OBI LEFT NEW YORK PRECIPITOUSLY BEFORE VERBAL AGREEMENT
MENTIONED IN REFTEL COULD BE FULLY CONFIRMED. REASON FOR OBI'S
SUDDEN DEPARTURE UNCLEAR, BUT LEGRO THINKS HE MAY HAVE HAD LAST-
MINUTE DOUBTS ABOUT OWN TECHNICAL COMPETENCE TO NEGOTIATE WITH
TOP-LEVEL PANAM OFFICIALS. IN ANY CASE, QUOTE ONE AND SIX
UNQUOTE BLOCKED-SEAT SCHEME IS TEMPORARILY OFF-TRACK.

2. LEGRO CURRENTLY WORKING ON PLAN TO OFFER WT ONE FIRST CLASS
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AND NINE REPEAT NINE ECONOMY CLASS SEATS ON ALL THREE WEEKLY

FREQUENCIES, COMBINED WITH RENEWED EFFORT FOR FOURTH FREQUENCY ON SAME TERMS. HE HAS YET TO GET PANAM HOME OFFICE ON BOARD, BUT THINKS HE CAN; AND ON BASIS RECENT DISCUSSIONS WITH KEY OBI SUBORDINATE, HE IS EVEN MORE HOPEFUL THAN BEFORE THAT FOURTH FREQUENCY QUESTION MAY BE RE-OPENED IN NEAR FUTURE.

3. N. B. EMBASSY WISHES TO CORRECT ERROR IN BOTH REFERENCED MESSAGES CONCERNING WT ASPIRATIONS FOR LAGOS-NEW YORK ROUTE. WT NOT RPT NOT CONSIDERING ASSOCIATION AGREEMENT WITH AIR AFRIQUE; IT MAY BE CONSIDERING TRYING FOR MORE EXTENSIVE AGREEMENT WITH PANAM ON NEW YORK ROUTE SIMILAR TO THAT HELD BY AIR AFRIQUE. SUCH AS AGREEMENT COULD ACCOMMODATE FOURTH FREQUENCY, AND, EVENTUALLY, FLIGHTS OF WT AIRCRAFT TO NEW YORK.
REINHARDT

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIR ROUTES, NEGOTIATIONS, AIR SCHEDULES
Control Number: n/a
Copy: SINGLE
Draft Date: 11 OCT 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974LAGOS09516
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740290-0870
From: LAGOS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741053/aaaabswi.tel
Line Count: 75
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: (A) LAGOS 9422; (B) BLODGETT MEMO TO
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 03 APR 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 APR 2002 by boyleja>; APPROVED <30 JUL 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: PANAM'S FOURTH FREQUENCY AND BLOCKED-SEAT ARRANGEMENT WITH NIGERIA AIRWAYS
TAGS: EAIR, NI, PANAM, NIGERIA AIRWAYS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005